

2016 Kansas Auctioneer Competition Preliminaries

KAA Winter Convention . . Topeka Capitol Plaza Hotel . . Topeka, KS . . Friday . . January 15, 2016

Contestant Roll Call & Orientation Meeting at 4:45
Contest will be held from 5:15-6:45

QUALIFICATIONS / DEADLINES / RULES

- Must be 18 years of age or older and be a member of the Kansas Auctioneers Association.
- Must conduct business in the State of Kansas.
- Must remit \$75.00 entry fee in order to compete in preliminaries with no additional fees for State Fair Finals.
- Competing order will be determined at the Contestant Roll Call & Orientation meeting by a drawing.
- In the event a contestant is not present for the initial roll call, they will be given until 5:00 p.m. to report.
 - ◆ Contestant will be disqualified without return of their entry fee if they have not reported by 5:00pm.
- Contestants will be introduced by number drawn. Any contestant not present when called will be disqualified.
- Contestants must introduce themselves, where they are from (city), and their number.
- The sound system will be pre-set and will not be adjusted during the contest. All contestants will have the opportunity to test the sound system prior to the start of the competition.
- Each contestant will sell three (3) items in the preliminaries at Winter Convention.
 - ◆ Contestants will supply their own items to sell.
- Dress appropriately for a professional presentation.
- Contestant interviews will be conducted at the State Fair Finals.
- Each Finalist will sell three (3) items in the final round at the State Fair.
 - ◆ KAA will supply these items.

SCORING

- There shall be three judges, consisting of auctioneers or those who operate/manage auction services or facilities.
- All scores will be added and the top 10 will move on to the State Fair Finals.
- In the event of a tie, the determining factor will be the total of the Effective Auctioneering section. If a tie still exists, the total of the Chant section will be the determining factor and then, if necessary, the total of the Presentation section.
- Finalists will be announced after the conclusion and scoring of the competition.
- Finalists in the preliminaries will compete at the finals at the Kansas State Fair on September 14, 2016.
- Scoring for State Fair Finals will be provided prior to the competition.

AWARDS

- The Champion will receive the following:
 - ◆ Belt buckle (presented immediately following the contest)
 - ◆ Personalized plaque (awarded during the KAA Winter Convention)
 - ◆ \$200.00 (also awarded during the KAA Winter Convention)
 - ◆ 1-Year National Auctioneers Association virtual membership (or a membership renewal)
 - ◆ If the Champion decides to compete in the International Auctioneer Championship, the KAA will reimburse the entry fee after he/she competes in the championship.
- The Champion will be required to attend the KAA Winter Convention in order to receive the awards specified above. Failure to meet this important requirement will result in the forfeiture of all awards.
- The Second Place winner will receive a plaque and \$100.00; the Third Place winner will receive a plaque and \$50.00.

POST CHAMPIONSHIP

- The Champion will be required to serve on the next subsequent Bid Calling Committee and will assist the Master of Ceremonies during the next Kansas State Fair Bid Calling Contest.
- Both the Champion and Second Place winner will be asked to return September 17th to serve as auctioneers for the Kansas State Fair Committee by selling approximately 25 chainsaw sculptures provided by artist A.J. Lutter at the Bretz Law Arena at 4:00 PM.

THIS IS THE QUALIFYING PRELIMINARY COMPETITION.

ONLY THE FINALISTS IN THE PRELIMINARY WILL BE IN COMPETITION AT THE STATE FAIR ON SEPTEMBER 14, 2016.

Name: _____ Company: _____

Address: _____ City: _____ State: _____ Zip: _____

Office Phone: _____ Cell: _____ E-mail: _____

Local Newspaper (Name & Address): _____

Auction Business Name: _____ Years in Auction Business: _____

Auction Specialty: _____

Submit Registration and Entry Fee of \$75 to: Kansas Auctioneers Association ~ 11345 W. Carr Ct. ~ Wichita, KS 67209

ENTRY DEADLINE - JANUARY 15, 2016